

june dales limited

16 Elvaston Place, London SW7 5QF Tel: 44 (0)207 581 8984 Mobile: +44(0)7799 768021

Professional Qualifications

BA (Hons) Economics University of Nottingham

M Phil Economics University of Cambridge

Career Summary

- 2001 – Independent Management Consultant
- 1999 – 2001 Central Sussex Partnership Programme Director
- 1998 – 1999 Brighton Healthcare NHS Trust – Associate Director
- 1992 – 1998 NHS Executive South Thames Regional Office
Acting Director Communications & Corporate Affairs ('97 – '98);
Assistant Director, NHS Trusts Performance ('92 – '97)
PFI Advisor ('94 – '98)
- 1990 – 1992 Department of Health – Economic advisor
- 1982 – 1990 Glaxo Pharmaceuticals – Marketing Research / Business Planning Executive

Summary of Skills and Experience

June Dales is a successful management consultant with 25 years experience of the UK healthcare sector.

She brings together a unique blend of strategic and political awareness, coupled with a detailed understanding of operational issues.

June has significant experience of leading and managing controversial major NHS change at national and local level, and excellent communication, constructive challenging and influencing skills.

She has a highly developed ability to rapidly grasp the political and cultural tenor of a situation, and with her excellent project management skills, is capable of managing inputs from a wide variety of stakeholders, to offer practical solutions.

June has extensive experience of clinical services reviews, writing and reviewing business cases, PFI and LIFT schemes and developing service plans.

June is a registered OGC Gateway™ reviewer.

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2001 onwards – Independent Management Consultant – Examples of Projects

<p>Strategic & Business Planning</p> <p>Portsmouth Hospitals NHS Trust Prepared Franchise Plan on behalf of successful Chief Executive applicant.</p> <p>Grosvenor House Group PLC Developed company business plan with Board members, marketing strategy and brochure.</p> <p>Kent & Medway Strategic Health Authority Reviewed Medical Education options across Kent & Medway.</p> <p>Horsham & Chanctonbury PCT Prepared Strategic Service Development Plan (SSDP).</p> <p>Gibraltar Health Authority Facilitated development of 3 year business plans for submission to Ministers and operational use.</p>	<p>Service Planning & Redesign</p> <p>Brighton & Sussex University Hospitals NHS Trust Prepared a detailed operational action plan for changing children's services in Brighton and Haywards Heath.</p> <p>Brighton & Sussex University Hospitals NHS Trust Reviewed maternity services with clinicians, developing a vision, principles and action plan.</p> <p>Hastings & St Leonards PCT Prepared a detailed service plan for Hastings town centre health care development.</p> <p>Maidstone & Tunbridge Wells NHS Trust Prepared proposals to centralise Kent urological cancer surgery at Maidstone Hospital.</p> <p>West Sussex Health & Social Care NHS Trust Reviewed organisation and funding of specialist mental health services across Sussex.</p> <p>Maidstone & Tunbridge Wells NHS Trust Reviewed ophthalmology services and made recommendations for change.</p>
<p>Business Cases for Capital Investment</p> <p>Brighton & Sussex University Hospitals NHS Trust SOC/OBC/FBC for £12m operating theatres development.</p> <p>West Sussex Health & Social Care NHS Trust SOC, OBC & FBC for £15m in-patient and PICU Working Age Mental Health Services.</p> <p>Royal West Sussex NHS Trust SOC for Cancer Unit at St Richard's Hospital, Chichester</p> <p>HCA International Ltd Business case for a new private patient facility.</p> <p>Maidstone & Tunbridge Wells NHS Trust SOC for new birthing centre in Maidstone</p>	<p>Project Reviews</p> <p>Portsmouth Hospitals NHS Trust Review of £173m PFI scheme to develop Queen Alexandra Hospital.</p> <p>Chichester District Council Independent assessment of hospital proposals contained within a planning application.</p> <p>North Central London Strategic Health Authority Independent review of Collaborative Procurement Hub proposals across North Central London.</p> <p>Office of Government Commerce (OGC) Participated in many Gateway™ reviews of health projects as an accredited OGC Gateway™ reviewer.</p>
<p>Preparing Bids</p> <p>Grosvenor House Group PLC Co-ordinated consortium inputs & produced PITN for PFI £25m community hospital (Gravesend).</p> <p>Brighton & Hove City & Mid Sussex PCTs] Wrote a joint application to the British Heart Foundation for funding for heart failure nurses.</p> <p>Sussex Partnership Trust NHS Trust Prepared Bids for earmarked DH funding for Section 136 (Place of Safety) and PICU facilities.</p> <p>HCA International Ltd Prepared a number of bids for Department of Health Independent Sector Treatment Centre procurements.</p>	<p>Facilitating Independent Sector Involvement</p> <p>HCA International Ltd Supported the development of various Joint Ventures with NHS Trusts to provide specialist services.</p> <p>HCA International Ltd Drafted SLAs for HCA's use of University College London Hospitals (UCLH) facilities for Cancer Centre.</p> <p>Allied Irish Bank Advised on NHS policy, organisation & funding, and risk of setting up a UK health PFI investment fund.</p> <p>Grosvenor House Group PLC Market research on 4th wave LIFT (Local Improvement Finance Trust) opportunities.</p>

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1999 – 2001 Project Director, Central Sussex Partnership Programme

- Led the **review of acute hospital services** across central Sussex (Brighton and Haywards Heath areas).
- **Recommended a strategy** for sustaining safe, clinically effective, affordable, accessible services, which carried stakeholder commitment and led to the uncontested merger of two NHS Trusts.
- Facilitated **multi-disciplinary team planning for individual services** identifying implications for staffing, training, clinical governance, finance, transport and facilities; taking account of population forecasts, changes in health & social care policy and practice, neighbouring providers' services, advances in clinical practice and information technology, national guidance and local concerns.
- Led a **comprehensive, pro-active communications programme** involving 4 Health Authorities, 150 clinicians, 6 Primary Care Groups, Local Authorities (700 Councillors), voluntary & patient groups, 4 Community Health Councils, local newspapers, radio & pressure groups - produced a public consultation document; maintained a website; conducted clinical & public focus groups; provided regular briefings for staff, the public, patient and voluntary groups, the media and local Councils.

1998 – 99 Associate Director, Brighton Healthcare NHS Trust

- Wrote the Trust's **business plan**, working with cross-directorate groups.
- Progressed **business cases** for capital investment eg radiotherapy, paediatrics and education facilities.
- Undertook a major project to address the **management of emergency admissions**.

1992 – 98 NHS Executive South Thames Regional Office

Acting Director of Communications and Corporate Affairs (1997 - 98):-

- Directed **communications and corporate affairs** (63 Trusts, 12 HAs, 1000 GP practices, 28 CHCs, 100+ MPs, many Local Authorities.)
- **Managed Regional Office corporate and business planning functions** including human resources, Regional secretariat, business planning, non executive director appointments staff, CHC liaison, South Thames and pan-London communications, and Parliamentary briefing.

Performance management - NHS Trusts (1992 - 94) & PFI policy lead (1994 - 98):-

- Provided comprehensive, day-to-day **advice** to NHS Trusts on constitutional and policy issues.
- Agreed **business plans and strategies** with Chief Executives; determined monitoring arrangements suited to individual agendas, judging when and how to intervene to agree recovery plans as required.
- **Agreed action** with Trusts in anticipation of, and in response to, major financial and service change or difficulty. Delivered acceptable performance in line with agreed action plans - no major surprises.

- Provided advice, co-ordinated action and **managed communications and ministerial briefing** in high-profile, politically sensitive, complex situations to very demanding deadlines eg untoward incidents, major service changes. Successfully influenced the outcome and media coverage on many occasions.
- Assessed all **business cases** for capital investment within Regional delegated limits. Secured Dept of Health and HM Treasury approvals as necessary. Managed overall capital programme expenditure.
- Led **PFI policy, training and guidance** for the Region (pre-dated national guidance) & chaired national group of Regional Office PFI lead representatives.
- Conciliated & arbitrated on **contractual disputes** between Trusts & Health Authorities.
- Advised on **acute hospital re-configurations** eg SE London, SW London.
- Contributed to **Regional policy** formulation eg handling emergency care.

1990 – 92 NHS Trusts Policy Development/Economic Advisor, Dept of Health (Whitehall)

NHS Trusts Policy Development:-

- Developed **process and criteria for assessing applications** for NHS Trust status.
- Appraised and made recommendations to ministers on **150 NHS Trust applications**, through a programme of visits, conferences and written and verbal communications.
- Intensive period of **Parliamentary and Ministerial work** on the establishment of NHS Trusts, including verbal briefings, preparing ministerial speeches, debates and responses to Parliamentary Questions; accompanying ministers on official visits, and preparing media briefings, at a time of intense daily political and media interest in NHS Trusts policy.
- Wrote national **business planning guidance** for first and second wave NHS Trusts.

Economic Adviser:-

- Advised on the **economic implications of specific health care policies** e.g. extending screening for diabetic retinopathy, the development of trauma centres, expanding the use of cochlear implants.

Publications:

"Economics of the management of Lung Cancer" within the Standing Medical Advisory Committee "Current Clinical Practices in the Management of Lung Cancer", 1994.

"Establishing Health Care Priorities": within "Critical Care, Standards, Audit and Ethics", Tinker J et al, Hodder Arnold publishers, 1995.

1982 – 90 Marketing research and long range planning, Glaxo Pharmaceuticals

- **Quantitative and qualitative research** on market trends and industry developments.
- Produced **strategic policy** reports for the Board.
- Facilitated the development of **corporate and sector strategic business plans**.